**Application to receive contracted rates**

Please complete and return this form via email to: [marketing@sanbona.com](mailto:marketing@sanbona.com)

**Company name and address (As it would appear on correspondence when making bookings):**

|  |
| --- |
| ­­­­­­ |

**Company details as it should appear on invoices:**

|  |  |
| --- | --- |
| Name: | |
| Address: | |
| VAT number: | Registration number: |

**Physical business address:**

|  |
| --- |
|  |

**Postal business address:**

|  |
| --- |
|  |

**Contact Details:**

|  |  |  |  |
| --- | --- | --- | --- |
| Telephone: | Fax: | Email: | Website: |

**Names of directors/owners:**

|  |
| --- |
|  |

**Names of Product Manager:**

|  |
| --- |
|  |

**Please list all tourism organisations that you are a member of:**

|  |
| --- |
|  |

**Please mark the relevant box that describes your organisation best:**

|  |  |  |
| --- | --- | --- |
| Ground Handler | Inbound Operator | International Operator |
| Travel Agent | Web Operator | Tour Guide |
| Corporate | PCO | Referral Base Only |

**Please provide us with a detailed description of your distribution channels in order for us to accurately understand your business model:**

|  |
| --- |
|  |

**Please mark the relevant box to show which segments you sell to:**

|  |  |  |  |
| --- | --- | --- | --- |
| Public | Travel Agents | Local Operator | International Operator |

**Please mark the properties you would be marketing to your clients:**

|  |  |
| --- | --- |
| South African based establishments: | |
| Jock Safari Lodge, Kruger National Park |  |
| Sanbona Wildlife Reserve, Western Cape |  |